

**MLS Sales Statistics**

**Number of Sales**

Kauai Island		244	214	<30>	<12.30%>	1000	1002	2	0.20%
		Oct-Dec		#	%	YEAR		#	%
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2013	2014	<Decrease>	<Decrease>	2013	2014	<Decrease>	<Decrease>
ENTIRE	Residential	104	107	3	2.88%	446	467	21	4.71%
	Vacant Land	55	33	<22>	<40.00%>	191	192	1	0.52%
	Commercial	4	4	0	0.00%	12	15	3	25.00%
	Condominium	81	70	<11>	<13.58%>	349	328	<21>	<6.02%>
	Business	0	0	0		2	0	<2>	<#DIV/0%>
WAIMEA	Residential	6	9	3	50.00%	28	39	11	39.29%
	Vacant Land	0	0	0		3	7	4	133.33%
	Commercial	1	0	<1>	<#DIV/0%>	3	0	<3>	<#DIV/0%>
	Condominium	0	0	0		1	3	2	200.00%
	Business	0	0	0		0	0	0	
KOLOA	Residential	31	21	<10>	<32.26%>	123	110	<13>	<10.57%>
	Vacant Land	19	13	<6>	<31.58%>	89	71	<18>	<20.22%>
	Commercial	1	1	0	0.00%	2	2	0	0.00%
	Condominium	22	14	<8>	<36.36%>	88	72	<16>	<18.18%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	14	15	1	7.14%	41	55	14	34.15%
	Vacant Land	7	1	<6>	<85.71%>	24	11	<13>	<54.17%>
	Commercial	2	1	<1>	<50.00%>	3	7	4	133.33%
	Condominium	26	18	<8>	<30.77%>	104	86	<18>	<17.31%>
	Business	0	0	0		1	0	<1>	<#DIV/0%>
KAWAIHAU	Residential	33	29	<4>	<12.12%>	161	154	<7>	<4.35%>
	Vacant Land	16	10	<6>	<37.50%>	37	61	24	64.86%
	Commercial	0	2	2	#DIV/0	3	5	2	66.67%
	Condominium	17	22	5	29.41%	72	81	9	12.50%
	Business	0	0	0		1	0	<1>	<#DIV/0%>
HANALEI	Residential	20	33	13	65.00%	93	109	16	17.20%
	Vacant Land	13	9	<4>	<30.77%>	38	42	4	10.53%
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	16	16	0	0.00%	84	86	2	2.38%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Sales Volume**

157,042,068 154,528,657 <2,513,411> <1.60%> 578,488,451 651,722,213 73,233,762 12.66%

Kauai Island		Oct-Dec 4th Quarter				YEAR TO DATE			
		2013		2014		2013		2014	
		#	%	Increase / <Decrease>	Increase / <Decrease>	#	%	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	71,980,985	106,515,807	34,534,822	47.98%	309,169,089	404,151,827	94,982,738	30.72%
	Vacant Land	50,032,750	14,825,900	<35,206,850>	<70.37%>	124,043,455	105,992,252	<18,051,203>	<14.55%>
	Commercial	4,687,500	5,545,000	857,500	18.29%	9,259,000	12,545,625	3,286,625	35.50%
	Condominium	30,340,833	27,641,950	<2,698,883>	<8.90%>	135,807,907	129,032,509	<6,775,398>	<4.99%>
	Business	0	0	0		209,000	0	<209,000>	<#DIV/0%>
<b>WAIMEA</b>	Residential	4,337,500	2,993,750	<1,343,750>	<30.98%>	13,307,250	13,457,300	150,050	1.13%
	Vacant Land	0	0	0		476,006	1,090,000	613,994	128.99%
	Commercial	367,500	0	<367,500>	<#DIV/0%>	801,500	0	<801,500>	<#DIV/0%>
	Condominium	0	0	0		250,000	1,155,000	905,000	362.00%
	Business	0	0	0		0	0	0	
<b>KOLOA</b>	Residential	26,420,410	24,188,000	<2,232,410>	<8.45%>	95,854,061	123,599,400	27,745,339	28.95%
	Vacant Land	17,554,000	6,937,900	<10,616,100>	<60.48%>	58,608,900	43,546,400	<15,062,500>	<25.70%>
	Commercial	620,000	4,250,000	3,630,000	585.48%	1,270,000	5,450,000	4,180,000	329.13%
	Condominium	10,556,500	6,103,500	<4,453,000>	<42.18%>	46,776,758	38,185,114	<8,591,644>	<18.37%>
	Business	0	0	0		0	0	0	
<b>LIHUE</b>	Residential	6,344,000	7,169,750	825,750	13.02%	19,077,800	27,748,990	8,671,190	45.45%
	Vacant Land	1,675,250	275,000	<1,400,250>	<83.58%>	6,179,750	3,478,350	<2,701,400>	<43.71%>
	Commercial	3,700,000	70,000	<3,630,000>	<98.11%>	4,022,500	3,991,000	<31,500>	<0.78%>
	Condominium	5,393,400	4,238,250	<1,155,150>	<21.42%>	19,459,466	17,687,444	<1,772,022>	<9.11%>
	Business	0	0	0		40,000	0	<40,000>	<#DIV/0%>
<b>KAWAIHAU</b>	Residential	16,128,675	17,889,307	1,760,632	10.92%	83,737,079	86,351,332	2,614,253	3.12%
	Vacant Land	5,091,000	2,095,000	<2,996,000>	<58.85%>	13,111,799	19,002,002	5,890,203	44.92%
	Commercial	0	1,225,000	1,225,000	#DIV/0	2,280,000	2,504,625	224,625	9.85%
	Condominium	5,239,933	7,230,200	1,990,267	37.98%	19,878,683	25,788,825	5,910,142	29.73%
	Business	0	0	0		169,000	0	<169,000>	<#DIV/0%>
<b>HANALEI</b>	Residential	18,750,400	54,275,000	35,524,600	189.46%	97,192,899	152,994,805	55,801,906	57.41%
	Vacant Land	25,712,500	5,518,000	<20,194,500>	<78.54%>	45,667,000	38,875,500	<6,791,500>	<14.87%>
	Commercial	0	0	0		885,000	600,000	<285,000>	<32.20%>
	Condominium	9,151,000	10,070,000	919,000	10.04%	49,443,000	46,216,126	<3,226,874>	<6.53%>
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Median Sales Price**

Kauai Island		2,315,700	1,912,500	<403,200>	<17.41%>	1,816,500	1,803,500	<13,000>	<0.72%>
		Oct-Dec		#	%	YEAR		#	%
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2013	2014	<Decrease>	<Decrease>	2013	2014	<Decrease>	<Decrease>
ENTIRE	Residential	534,200	599,000	64,800	12.13%	527,000	533,000	6,000	1.14%
	Vacant Land	299,000	320,000	21,000	7.02%	300,000	325,000	25,000	8.33%
	Commercial	1,162,500	612,500	<550,000>	<47.31%>	575,000	600,000	25,000	4.35%
	Condominium	320,000	381,000	61,000	19.06%	310,000	345,500	35,500	11.45%
	Business	0	0	0		104,500	0	<104,500>	<#DIV/0%>
WAIMEA	Residential	482,500	292,750	<189,750>	<39.33%>	375,000	325,000	<50,000>	<13.33%>
	Vacant Land	0	0	0		167,007	90,000	<77,007>	<46.11%>
	Commercial	367,500	0	<367,500>	<#DIV/0%>	367,500	0	<367,500>	<#DIV/0%>
	Condominium	0	0	0		250,000	395,000	145,000	58.00%
	Business	0	0	0		0	0	0	
KOLOA	Residential	550,000	685,000	135,000	24.55%	575,000	617,500	42,500	7.39%
	Vacant Land	278,000	400,000	122,000	43.88%	300,000	375,000	75,000	25.00%
	Commercial	620,000	4,250,000	3,630,000	585.48%	635,000	2,725,000	2,090,000	329.13%
	Condominium	447,500	332,500	<115,000>	<25.70%>	435,000	398,200	<36,800>	<8.46%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	390,500	419,000	28,500	7.30%	386,000	442,000	56,000	14.51%
	Vacant Land	235,000	275,000	40,000	17.02%	242,000	275,000	33,000	13.64%
	Commercial	1,850,000	70,000	<1,780,000>	<96.22%>	1,705,000	450,000	<1,255,000>	<73.61%>
	Condominium	214,750	217,500	2,750	1.28%	177,500	175,500	<2,000>	<1.13%>
	Business	0	0	0		40,000	0	<40,000>	<#DIV/0%>
KAWAIHAU	Residential	445,000	475,000	30,000	6.74%	435,000	476,250	41,250	9.48%
	Vacant Land	287,000	210,000	<77,000>	<26.83%>	299,000	250,000	<49,000>	<16.39%>
	Commercial	0	612,500	612,500	#DIV/0	530,000	525,000	<5,000>	<0.94%>
	Condominium	245,000	228,338	<16,662>	<6.80%>	202,500	229,000	26,500	13.09%
	Business	0	0	0		169,000	0	<169,000>	<#DIV/0%>
HANALEI	Residential	822,500	1,065,000	242,500	29.48%	855,000	975,000	120,000	14.04%
	Vacant Land	795,000	518,000	<277,000>	<34.84%>	560,000	496,500	<63,500>	<11.34%>
	Commercial	0	0	0		885,000	600,000	<285,000>	<32.20%>
	Condominium	450,000	602,500	152,500	33.89%	487,000	477,000	<10,000>	<2.05%>
	Business	0	0	0		0	0	0	

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